



## FAQ regarding New Source Performance Standards

Dear Industry Member,

This will be one of the industry's toughest hurdles. In the 80s', we lost 70% of our manufacturers and 20-30% of our retailers. Now we must work with the EPA to develop a reasonable emissions standard or businesses who sell solid fuel could be dramatically impacted. Here are some frequently asked questions:

**1. What is the NSPS?**

Essentially, the New Source Performance Standard is EPA Phase III.

**2. Will it affect me?**

If you sell any solid fuel appliances, you will be affected. EPA has indicated that it intends to regulate all solid fuel (wood, pellet and coal) appliances without exception.

**3. What products may be affected?**

We expect ALL stoves, inserts, furnaces, and probably fireplaces will be affected.

**4. What can we do?**

We need to band together and present a unified front. Pay your HPBA Pacific dues and contribute to the cause.

**5. What will the industry's efforts cost?**

HPBA will need to spend at least \$600,000 and possibly as much as \$4,000,000.

**6. Who else is contributing?**

The manufacturing members of the HPBA are being assessed 10% of their annual dues. The only exceptions are manufacturers not involved with solid fuel appliances. HPBA is providing 50% of the projected funds to match the manufacturers', and affiliate members are being asked to contribute.

**7. How much should I send?**

10% of your annual dues is the minimum suggested amount, an option you will see on your dues invoice. With the huge possible negative impact on your business, many of you may want to contribute more.

**8. When do you need the money?**

We would like to forward our collective contribution to HPBA by December 15, 2009.

**9. Will you be asking for more?**

This is a 3 year project, and we will ask suggest a pledge of 10% of your annual dues for the next 2 years.

For updates about this important Industry matter, visit our website at [www.hpbapacific.org](http://www.hpbapacific.org).

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